Town of Mineral Springs

PROPOSED BUDGET 2021-2022

Prepared for:

The Mineral Springs Town Council

By:

Frederick Becker III Budget Officer

May 13, 2021



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TOWN OF MINERAL SPRINGS 2021-2022 BUDGET

MESSAGE FROM THE BUDGET OFFICER

I hereby present this recommended budget for the 2021-2022 fiscal year to the Mineral Springs town council.

The FY2021-22 budget reflects anticipated revenues and expenditures of \$364,215.00 including capital expenditures, which represents a \$12,735.00 increase over last year's final budget. General government expenditures total \$333,166.00, an increase of \$4,091.00, while the capital budget has increased by \$8,644.00 to \$31,049.00.

In the "Community" department, we are proposing a \$4,800.00 decrease, due mostly to the cancellation of the Fall Festival originally scheduled for September 11, 2021. There is a proposed 3% increase for employees, both salaried and hourly, but there is no change to the salaries of the town council and mayor, which will remain at \$150/month and \$400/month respectively. "Employee Overhead" will increase by \$2,500.00 over the FY2020-21 appropriation. There will be a municipal election on November 2, 2021, so an appropriation of \$3,300.00 for "Elections" has been included. Most other proposed operating expenditures are very close to their previous year's level.

The revenue side of the budget reflects a property tax base of approximately \$372.8 million, an increase of approximately \$97.2 million over the FY2020-20 tax base. Most of this increase is due to the countywide real property revaluation conducted by Union County. As a result, we have calculated a theoretical revenue-neutral tax rate as required by NC G.S. \$159-11(e) and have lowered the proposed property tax rate accordingly. These calculations are presented on pages 16-17. Vehicle property taxes are expected to decrease slightly due to the reduced tax rate even though the vehicle tax base has increased slightly. General sales and use tax revenues increased unexpectedly last year, and we expect them to remain close to last year's. Other sales taxes should remain close to last year's. The estimate of the town's overall state-shared sales-tax revenue stream has been increased from \$264,410.00 to \$271,925.00.

As always, Council is cautioned to view all sales taxes as being somewhat unstable, as demonstrated by the effect the COVID-19 slowdown had on some of these revenues. Even though the electricity sales tax has become more stable due to 2013 changes in state tax laws, it is a large revenue stream that is not under direct control of the town and is sensitive to overall economic conditions.

I am pleased to recommend a 0.4-cent reduction in the property tax rate. The proposed ad valorem tax rate for the 2021-22 fiscal year is 2.1 cents per \$100, down from 2.5 cents.

Frederick Becker III, Budget Officer

Date

MAG 6, 2021

TOWN OF MINERAL SPRINGS 2021-2022 BUDGET

BUDGET INTRODUCTION

FUND ACCOUNTING

The accounts of the Town of Mineral Springs are organized and operated on the basis of *funds*. A fund is a grouping of related accounts that have been segregated for specific activities or objectives.

Funds used by local governments can be grouped into two types: governmental funds and proprietary funds. Governmental funds are simply used to account for most governmental-type activities and are primarily financed by tax revenues. Proprietary funds are used for activities that operate more like businesses, such as water or sewer operations, where expenses are primarily financed by revenues derived from user charges rather than tax dollars. Mineral Springs currently uses only governmental funds, primarily a single General Fund and, when needed, Capital Project Funds.

General Fund

The General Fund encompasses most of the town's day-to-day operations. Property taxes are one component of General Fund revenue. Other important General Fund revenue sources are various sales taxes and excise taxes that are distributed to the town by the North Carolina Department of Revenue. Finally, specific user charges such as permit fees are accounted for as General Fund revenues.

All general operating expenditures are budgeted and accounted for in the General Fund. In addition, capital expenditures (purchases of real and personal property assets that have multi-year service lives) are likewise budgeted and accounted for in the General Fund. Mineral Springs considers expenditures for fixed assets with a value greater than five hundred

dollars (\$500.00) to be capital expenditures.

Capital Project Funds

Capital Project Funds are used to budget and account for larger capital expenditures that may take place over more than one fiscal year. A large or multi-year capital project is authorized by a *Capital Project Ordinance* adopted by the town council, and the project is financed through a related Capital Project Fund. The Capital Project Fund may receive transfers from the General Fund, or it may receive funds from other revenue sources such as grants or bond proceeds.

In recent years, the Town of Mineral Springs has established Capital Project Funds to construct the town hall, to purchase real property for conservation and recreation utilizing a North Carolina Clean Water Management Trust Fund grant, to purchase and undertake initial repairs on the historic Mineral Springs School agriculture building, to construct a parking area and trailhead for the Mineral Springs Greenway, and to construct a small park adjacent to the town hall.

Capital Project Fund expenditures are not included in the General Fund budget, but NC G.S. §159-13.2(f) states that "[e]ach year the budget officer shall include in the budget information in such detail as he or governing board may require concerning each grant project or capital project (i) expected to be authorized by project ordinance during the budget year and (ii) authorized by previously adopted project ordinances which will have appropriations available for expenditure during the budget year." The Town of Mineral Springs currently has no open Capital Project Ordinances.

BUDGET PREPARATION

The town of Mineral Springs operates on a *fiscal year* that runs from July 1 through June 30. The annual budget process begins with the budget officer working with departmental staff to estimate operating expenditures for the next fiscal year. These estimates usually begin in March. The following schedule has been established for the Mineral Springs fiscal year 2021-2022 budget preparation and enactment process:

April 8, 2021: Suggested departmental appropriations are presented to the town council at its regular meeting. No revenue estimates are presented at this time. Council is asked to review the budget officer's draft appropriations worksheet and advise him of any changes.

May 13, 2021: Prior to the town council's regular May meeting, the budget officer completes his estimates of anticipated revenues for the upcoming fiscal year and incorporates these estimates plus Council's recommended departmental expenditures into the Recommended (or Proposed) Recommended The Budget Budget. contains information prior-year on budgets, a detailed departmental revenue and expenditure breakdown, an analysis of those figures, a draft FY2021-22 budget ordinance, and a budget message that provides a brief overview of the proposed budget. The draft budget ordinance also includes a recommended property tax rate. The budget officer must file a copy of the recommended budget with the town clerk on the day it is submitted to Council.

Council may make additional changes to the recommended budget, and then by motion will call for a public hearing on the budget. The town clerk will then advertise the time and place of that hearing, as well as stating in that advertisement that the budget is available for public inspection at the clerk's office. In Mineral Springs, the public hearing is generally conducted at the regular June town council meeting, and the budget ordinance (subject to any additional changes) is than adopted by vote of the town council.

June 10, 2021: Council conducts the budget hearing and adopts a budget ordinance. North Carolina general statute also requires that copies of the adopted budget ordinance be filed in the offices of the town clerk, the budget officer, and the finance officer.

ADDITIONAL REQUIREMENT IN REAL PROPERTY REVALUATION YEARS

Counties in North Carolina are required by statute to conduct real-property revaluations on a regular basis in order to ensure that the assessed values of properties in the county reflect their actual value as closely as possible. Union County last conducted such a revaluation in 2015, and large changes in the values of real property since then necessitated another real-property revaluation in 2021.

In revaluation years, NC G. S. §159-11(e) requires budget officers to calculate a revenue-neutral tax rate and present those calculations in the Recommended Budget. The "revenue-neutral" property tax rate is the rate that would yield the same total tax revenue for the jurisdiction as was collected in the fiscal year prior to the revaluation, adjusted for year-over-year growth due to new development. Real property assessments in Union County increased substantially as a result of the revaluation, so the revenue-neutral tax rate would be lower than the previous year's tax rate. The Town of Mineral Springs is not required to adopt that revenue-neutral tax rate in the FY2021-22 budget, but that number serves as an additional piece of information that helps put the proposed property tax rate in perspective.

THE ROLE OF THE ANNUAL BUDGET ORDINANCE

Under the North Carolina Local Government Budget and Fiscal Control

Act, no expenditure may be made by the finance officer or any departmental personnel if that expenditure is not the adopted authorized budget in ordinance. It should be noted that the governing document is the *ordinance*, and not the more detailed departmental expenditure breakdown. For example, if the "Office" appropriation in the budget ordinance is \$149,844, and the detailed breakdown lists expenditures of \$2,400 for "equipment" and \$5,000 for "utilities", it would be perfectly legal for the finance officer to make "equipment" expenditures of \$3,000 and "utility" expenditures of \$5,800 during the fiscal year, provided the total of all expenditures in the "Office" category does not exceed \$149,844.

Some local governments allow the finance officer to make transfers departmental appropriations in the budget ordinance as necessary. The Mineral Springs town council does not grant the finance officer this authority. If the finance officer finds that upcoming expenditures would exceed an appropriation in the budget ordinance, he must prepare a budget amendment and present it to Council for approval. This process serves as another layer of internal control, ensuring that the ultimate responsibility for compliance with the adopted budget ordinance rests solely with the town council.

AN ORDINANCE TO ESTABLISH A BUDGET FOR FISCAL YEAR 2021-2022 O-2020-02

BE IT ORDAINED by the Council of the Town of Mineral Springs, North Carolina, the following:

Section I. Appropriations. The following amounts are hereby approved in the General Fund for the operation of the Town government and its activities for the fiscal year beginning 7/1/2021 and ending 6/30/2022, in accordance with a Chart of Accounts to be established for the Town:

| ADMINISTRATIVE & GENERAL | GOVERNMENT: | \$333,166.00 |
|---------------------------|--------------|--------------|
| Advertising | \$1,800.00 | |
| Attorney | \$9,600.00 | |
| Audit | \$4,730.00 | |
| Charities and Agencies | \$10,545.00 | |
| Community Projects | \$26,000.00 | |
| Contingency | \$3,000.00 | |
| Elections | \$3,300.00 | |
| Employee Overhead | \$35,000.00 | |
| Fire Protection | \$12,000.00 | |
| Intergovernmental | \$15,000.00 | |
| Office and Administrative | \$152,919.00 | |
| Planning and Zoning | \$49,272.00 | |
| Street Lighting | \$1,200.00 | |
| Tax Collection | \$1,600.00 | |
| Training | \$3,000.00 | |
| Travel | \$4,200.00 | |
| CAPITAL: | | \$31,049.00 |
| Capital outlay | \$31,049.00 | , |

TOTAL APPROPRIATIONS: \$364,215.00

Section II. Estimated Revenues. It is estimated that the following revenues will be available in the General Fund for the fiscal year beginning 7/1/2021 and ending 6/30/2022:

| Property taxes | \$78,365.00 |
|----------------|--------------|
| Interest | \$2,500.00 |
| Other income | \$1,200.00 |
| Sales taxes | \$271,925.00 |
| Vehicle taxes | \$6,725.00 |
| Zoning fees | \$3,500.00 |

TOTAL ESTIMATED REVENUES: \$364,215.00 valuation is hereby levied on property within the Town of Mineral Springs which was listed for property taxes in Union County, North Carolina as of January 1, 2021.

ADOPTED this 10th day of June 2021. Witness my hand and official seal:

Frederick Becker III, Mayor Attest:

Vicky A. Brooks, Clerk

Section III. Property Tax Levy. A tax in the amount of \$0.021 per \$100.00 of assessed

| REVENUES TOTAL INCOME | | | | | \$ | <i>364,215</i> | \$ 364,215 |
|------------------------|----|---------|----|---------|----|----------------|---------------|
| Property Taxes | | | \$ | 78,365 | Ψ | 004,270 | |
| Current Year | \$ | 77,765 | Ψ | . 0,000 | | | |
| Prior Years | \$ | 600 | | | | | |
| Interest | * | | \$ | 2,500 | | | |
| Other Income | | | \$ | 1,200 | | | |
| Festival | \$ | _ | , | , | | | |
| Miscellaneous | \$ | 1,200 | | | | | |
| Sales Tax | • | , | \$ | 271,925 | | | |
| Alcoholic Beverage | \$ | 13,145 | • | , | | | |
| Electricity | \$ | 208,000 | | | | | |
| General Sales & Use | \$ | 29,430 | | | | | |
| Natural Gas Excise | \$ | 950 | | | | | |
| Telecommunications | \$ | 2,400 | | | | | |
| Video Programming | \$ | 18,000 | | | | | |
| Vehicle Taxes | | | \$ | 6,725 | | | |
| Zoning Fees | | | \$ | 3,500 | | | |
| | | | | | | | |

| EXPENDITURES ADMINISTRATIVE & GENERAL | GOVE | RNMENT | | | | | \$ | 333,166 | \$ 364,215 |
|--|--------|---|-----|--------|----|---------|----|---------|---------------|
| Advertising | 0012 | (, •, •, •, •, •, •, •, •, •, •, •, •, •, | | | \$ | 1,800 | Ψ | 000,700 | |
| Attorney | | | | | \$ | 9,600 | | | |
| Audit | | | | | \$ | 4,730 | | | |
| Charities & Agencies | | | | | \$ | 10,545 | | | |
| Community | | | | | \$ | 26,000 | | | |
| - | onanaa | | Ф | 6 200 | φ | 20,000 | | | |
| Beautification, Mainte | enance | | \$ | 6,300 | | | | | |
| Newsletter | | | \$ | 2,700 | | | | | |
| Special events | | | \$ | 10,000 | | | | | |
| Festival | \$ | 5,000 | | | | | | | |
| AMG | \$ | 4,000 | | | | | | | |
| Misc | \$ | 1,000 | | | | | | | |
| Park & Greenway Ma | aint | | \$ | 7,000 | | | | | |
| Contingency | | | | | \$ | 3,000 | | | |
| Elections | | | | | \$ | 3,300 | | | |
| Employee Overhead (FICA | . work | comp. bon | ds) | | \$ | 35,000 | | | |
| Fire Protection | , | 1, | , | | \$ | 12,000 | | | |
| Intergovernmental | | | | | \$ | 15,000 | | | |
| Intersection Study | | | \$ | 5,000 | ¥ | . 5,555 | | | |
| Construction Match | | | \$ | 10,000 | | | | | |

| Office | | | \$ | 152,919 | |
|--------------------------------|----------------|--------|----|---------|--------------|
| Salary: Clerk | \$ | 39,648 | | | |
| Salary: Deputy Clerk/Assistant | \$ | 12,300 | | | |
| Salary: Finance Officer | \$ | 36,624 | | | |
| Salary: Mayor | \$ | 4,800 | | | |
| Salary: Council | \$ | 10,800 | | | |
| Dues | \$ | 7,300 | | | |
| Insurance | \$ | 4,000 | | | |
| Records Management | \$ \$ \$ | 5,347 | | | |
| Equipment & durable items | \$ | 2,400 | | | |
| Supplies | \$ | 4,000 | | | |
| Postage (General) | \$ | 1,000 | | | |
| Telephone, Internet | \$ | 7,200 | | | |
| Reserve/Misc | \$ \$ \$ | 1,000 | | | |
| Town Hall Maintenance | \$ | 12,000 | | | |
| Supplies \$ 2,000 | • | , | | | |
| Services \$ 10,000 | | | | | |
| Utilities | \$ | 4,500 | | | |
| Planning | • | , | \$ | 49,272 | |
| Zoning Ord. & Planning | \$ | 5,000 | • | - , | |
| Zoning Administration | \$ | 36,272 | | | |
| Salary \$ 34,272 | • | , | | | |
| Contract \$ 2,000 | | | | | |
| Land Use Planning | \$ | 5,000 | | | |
| Reserve/Misc | \$ | 3,000 | | | |
| Street Lighting | * | 0,000 | \$ | 1,200 | |
| Tax Collection | | | \$ | 1,600 | |
| Salary | \$ | _ | Ψ. | .,000 | |
| Contract (Union County) | \$ | 1,600 | | | |
| Postage | \$ \$ \$ | - | | | |
| Billing | \$ | _ | | | |
| Training | Ψ | | \$ | 3,000 | |
| Boards | \$ | 1,000 | Ψ | 0,000 | |
| Officials | \$ | 1,000 | | | |
| Staff (Clerk, TC, FO) | \$ \$ | 1,000 | | | |
| Travel Expenses | Ψ | 1,000 | \$ | 4,200 | |
| Travol Expolicos | | | Ψ | 7,200 | |
| CAPITAL | | | | | \$ 31,049 |
| Capital Outlay | | | \$ | 31,049 | |

Town of Mineral Springs

2021-2022 BUDGET ANALYSIS

I. <u>Appropriations</u>

Administrative & General Government

Advertising \$1,800.00

Included are required notifications of public hearings and special meetings involving the town council, planning board, and board of adjustment, and advertising in the 2022 Queen's Cup Race Program. This appropriation is unchanged from last year.

Attorney \$9,600.00

This appropriation includes \$3,600.00 for retainer and general expense, and remains the same as last year's appropriation.

Audit \$4,730.00

Kendra Gangal, CPA last year proposed an annual charge for audit services of \$4,730 over the following three years.

Charities & Agencies

\$10,545.00

Council has approved this separate appropriation in the budget ordinance in order to bring more control and greater transparency to the town's contribution to various local non-profits. The amount is calculated as 3% of the previous year's total budget: $0.03 \times 351,480.00 = 10,544.40$, rounded to 10,545.00.

Community \$26,000.00

This appropriation is to be used for projects and services intended to benefit the quality of life in Mineral Springs, including maintenance and beautification. Downtown pole banners and Christmas lights are included in this appropriation. The Community appropriation has been decreased by \$4,800.00 over last year's appropriation, most of which is a result of the 2021 Fall Festival being canceled. An appropriation of \$5,000 has been included in the event that the town elects to conduct one or more "festival-like" activities later in the fiscal year. The service partnership with Artists Music Guild for music licensing, festival entertainment, and other event programming remains \$4,000.00.

Contingency \$3,000.00

This appropriation is intended to cover small unforeseen expenses in miscellaneous categories which might arise during the fiscal year. Access to Contingency funds is generally accomplished through the budget amendment process. The contingency appropriation will not necessarily be expended.

Elections \$3,300.00

There will be a municipal election on November 2, 2021 for which the town will be billed by Union County, and the estimated cost of \$3,300 is based on past experience.

Employee Overhead

\$35,000.00

Includes Scheduled bonds for Tax Collector at \$100.00, Clerk/Zoning Administrator at \$100.00, Finance Officer at \$450.00, workers compensation at \$2,500.00, FICA at \$10,600, NCLM benefits at \$1,800, and payroll processing at \$1,650. In addition, our required contribution to the NC Local Governmental Employees' Retirement System (NCLGERS) is estimated at \$17,800. This is a \$2,500 increase over last year, reflecting the increased FICA expenditures resulting from the 3% salary increases, an NCLGERS increase from 14.85% to 16.05%, and small increases in rates for the NCLM insurance and workers compensation.

Fire Protection \$12,000.00

Our regular annual payment to the Mineral Springs Volunteer Fire and Rescue Department remains \$10,000, and our Fire Suppression Agreement with the Waxhaw Volunteer Fire Department includes an annual payment of \$2,000.00.

Intergovernmental

\$15,000.00

The town has been working on a cooperative transportation program with Union County. The second phase of the Union County Critical Intersection Study has been completed, and \$2,500 of the \$5,000 planning portion of the appropriation was contributed by Mineral Springs for that study (which includes a Mineral Springs intersection) in FY2020-21. Another \$10,000 was proposed as an appropriation that could be used as a local match to NCDOT to expedite construction of one or more projects in the town. We are proposing the same levels for next year. These expenditures may not necessarily all be made during the upcoming fiscal year.

Office & Administration

\$152,919.00

We are proposing increasing the clerk's base salary to \$39,648.00 and the finance officer's base salary to \$36,624.00, representing a 3% cost-of-living and longevity increase. Council has re-authorized the part-time position of deputy clerk/office assistant for at least 12 hours per week, and Council has authorized increasing the hourly rate for that position to \$19.00/hr. This position has been budgeted at \$12,300 allowing for flexibility in the number of hours worked. Council salaries will remain \$150.00 per month for FY2021-22, and the mayor's salary will remain \$400.00 per month. Proposed expenditures for most routine office expenses and town hall overhead remain similar to last year's.

Planning \$49,272.00

Council has recommended increasing the planning director/zoning administrator's salary by 3% to \$34,272.00. The proposed \$2,000.00 appropriation for contract services associated with providing assistance with administration from third parties remains the same as last year's. Included in that appropriation is an amount of \$1,254.40 to cover an interlocal agreement with Union County for joint funding of the Urban Forester position and the cost of contract enforcement by N-Focus of the town's abandoned swimming pool ordinance. The new Unified Development Ordinance has been completed but additional revisions are required for bringing the document into compliance with the state's new Chapter 160D legislation. \$5,000 is proposed to cover the costs of those

revisions. The \$5,000.00 allowance for land use plan updates and the \$3,000.00 allowance for miscellaneous expenditures, including clerical and mapping services, are the same as last year's. The planning director is currently seeking proposals for updating the land use plan.

Street Lighting \$1,200.00

This appropriation covers the cost of providing roadway lighting in the downtown area. This amount has been reduced by \$400 from last year's due to a rate reduction by Duke Energy.

Tax Collection \$1,600.00

Mineral Springs will continue operating under contract with Union County for property tax collection at a cost of 1.5% of the gross collections, which has worked very well for the town. Total commissions to Union County for FY2021-22 are estimated at \$1,600 which includes both current year and prior year collections. The current deputy clerk position will no longer include delinquent tax collection since the last of the prior-year taxes not subject to collection by Union County have either been collected or written off.

Training \$3,000.00

Ongoing training sessions for the governing board, citizen boards, and staff are offered throughout the year by the Institute of Government, the NC League of Municipalities, and other professional organizations.

Travel Expenses \$4,200.00

Included are expenses for travel to off-site training sessions, and any necessary meals and overnight accommodations. Also included are reimbursements for expenses incurred by council and staff in the course of ordinary business. This appropriation is the same as last year's; it is expected that there will be attendance at several clerk, planner, and elected official classes and conventions this fiscal year that will incur travel and lodging expenditures.

Capital

Capital Outlay \$31,049.00

These funds are designated for capital needs such as major equipment purchases, furniture and fixtures, and improvements to or purchases of real property.

II. Estimated Revenues

Interest Earned \$2,500.00

Short-term interest rates have continued to drop in response to Federal Reserve policy. Our Money Market account is currently earning only 0.10%; this has fallen from 0.69% a year ago. We have rolled over our 13-month CD and added another \$100,000 to it for a total deposit of \$300,000, but the new CD rate is 0.75% (down from 1.65%) and may fall further if we roll it over again this year. Although fund balance has continued to increase,

we anticipate total interest earned during FY2020-21 will fall short of budget by nearly \$2,000 and interest income for FY2021-22 will be even less.

Other \$1,200.00

This category covers various small-scale sources of revenue not accounted for in the other major categories. We anticipate refunds of North Carolina sales and use taxes paid by the town on purchases, and a few miscellaneous payments and fees such as copy charges. Zoning fees continue to be budgeted as a separate line item.

2021 Property Tax Receipts

\$77,765.00

The estimated tax base has increased substantially due to Union County's property revaluation. Union County's estimate for real property is \$361,387,580 which we are reducing by 2.5% (\$9,034,690) to account for likely reductions as more appeals make it through the county's process. We estimate that our Public Service Property tax base will be \$5,596.953 based on last year's figure.

We are proposing an *ad valorem* tax rate of 0.021/100, a reduction of 0.4¢ from last year's rate but 0.15¢ above the estimated revenue neutral rate.

Gross estimated tax levy must be reduced based on the collection rate for FY2019-20 as of June 30, 2020, which was 99.34% according to the Union County tax administrator. The revenue estimate was arrived at as follows:

| Est. Real and Personal Tax Base | \$372,762,717 |
|---------------------------------|---------------|
| Public Service Property (est.) | \$5,596,953 |
| Personal Property | \$14,812,874 |
| Potential Appeals | -\$9,034,690 |
| Real Property | \$361,387,580 |

Tax rate: \$0.021/\$100 assessed valuation

Total levy: \$78,280.17

Estimated collection rate: $99.34\% \rightarrow $77,763.52$

Property Taxes, prior years

\$600.00

We will receive some 2012 through 2020 delinquent tax payments from Union County. The total outstanding property taxes for that period will be approximately \$1,000, and we should expect Union County to collect over half of that. There will be no more collections of delinquent taxes from 2011 or earlier.

Sales Taxes \$271,925.00

Based on current fiscal year performance and accounting for anticipated economic conditions, the estimated breakdown is as follows:

| Alcoholic Beverage tax | \$13,145.00 |
|---------------------------|--------------|
| Electricity sales tax | \$208,000.00 |
| General sales and use tax | \$29,430.00 |
| Natural Gas excise tax | \$950.00 |

| Video Programming sales tax | \$18,000.00 |
|-----------------------------|-----------------------------|
| Total | \$18,000.00 \$271,925.00 |

The amount of Alcoholic Beverage tax distributed to municipalities is *not* based on actual sales within the municipalities but instead is based solely on population. For 2019-20, municipalities where beer and wine sales were allowed received approximately \$4.29 per capita. The estimate of \$13,145.00 is arrived at by using the FY2019-20 Alcoholic Beverage Tax revenue with no increase since that is the most recent data available. Monthly General Sales and Use Tax revenues have actually increased during the current fiscal year in spite of COVID-19-related closures, and these revenues are now averaging approximately \$2,450/month. We believe that these collections will remain steady next fiscal year. The budget reflects an estimated \$8,030.00 increase from this fiscal year. As for the Electricity Sales Tax, the town's largest revenue source, the amount has leveled off or even decreased slightly over the past few years. When North Carolina changed this tax from a franchise tax to a sales tax beginning in FY2014-15, the general assembly established FY2013-14 as the "baseline year" for this distribution. Sales tax on additional electricity consumption above this "baseline" amount is calculated by the same formula that General Sales and Use tax distributions are calculated: a formula that allocates the distribution based on the town's percentage of the total property tax levy in the county. Because Mineral Springs has such a low tax base and tax rate, our levy is a very small percentage of the countywide levy and as a result incremental increases in Electricity Sales Tax distributions are very small. This year we are budgeting a \$1,000 increase in the anticipated Electricity Sales Tax distribution based on the average amount over the past few years. Telecommunications and Video Programming sales tax distributions have been treated this way for many years and have remained very flat over time, but we expect these revenue streams – particularly telecommunications – to decrease from last year. Overall, we are anticipating an increase of \$7,515.00 in sales tax revenue for FY2021-22.

Vehicle Taxes \$6,725.00

Current-year vehicle taxes will all be collected by Union County via the state Vehicle Tax System in which property taxes are collected directly at the time of registration renewal. This amount reflects a collection rate of 98%, based on Union County's estimate of the Mineral Springs vehicle tax base of \$32,675,834. In reality, the state-collected system yields a theoretical 100% collection rate for accounting purposes, since the way the system works the tax levy doesn't exist until it is collected. Even so, some vehicles don't get renewed, and some collections end up being refunded. Using a 98% collection rate is just an estimate reflecting these vehicles leaving the tax rolls.

Note that this revenue stream is down \$1,210 from last year's vehicle tax levy even though the vehicle tax value estimate is the same as last year's. This is due to the reduction in the property tax rate as a result of the county revaluation. Vehicle values are unaffected by property tax values, but the tax rate for vehicles must by state law be the same as the tax rate for other property.

Zoning fees \$3,500.00

This estimate is based on the current rate of new construction both individually and in subdivisions (with only the Harrington Hall and McNeely Farms subdivisions actively building), plus additional zoning permits for accessory structures, garages, signs, and fences as well as miscellaneous applications for amendments, special use permits, and variances. Overall, zoning activity is expected to be similar to that of FY2020-21, which exceeded the \$2,500 budgeted amount.

ANALYSIS OF PROPOSED FY2015-16 *AD VALOREM* TAX RATE Compliance With NC G.S. § 159-11 (e)

North Carolina General Statutes section § 159-11 (e) requires the following:

In each year in which a general reappraisal of real property has been conducted, the budget officer shall include in the budget, for comparison purposes, a statement of the revenue-neutral property tax rate for the budget. The revenue-neutral property tax rate is the rate that is estimated to produce revenue for the next fiscal year equal to the revenue that would have been produced for the next fiscal year by the current tax rate if no reappraisal had occurred. To calculate the revenue-neutral tax rate, the budget officer shall first determine a rate that would produce revenues equal to those produced for the current fiscal year and then increase the rate by a growth factor equal to the average annual percentage increase in the tax base due to improvements since the last general reappraisal. This growth factor represents the expected percentage increase in the value of the tax base due to improvements during the next fiscal year. The budget officer shall further adjust the rate to account for any annexation, deannexation, merger, or similar event.

I. Tax base for FY2020-21 and estimated tax base for FY2021-22

| FY2020-21 | | FY2021-22 | |
|--------------------------|------------------|----------------------------------|---------------|
| Real | \$251,400,480 | Real (county est.) | \$361,387,580 |
| Personal | \$18,691,214 | Personal (county est.) | \$14,812,874 |
| Public Service | \$5,596,953 | Public Service (est. unchanged) | \$5,596,953 |
| Subtotal | \$275,688,647 | | \$381,797,407 |
| Vehicles (est.) | \$32,675,834 | Vehicles (county est.) | \$32,675,834 |
| Total | \$308,364,481 | | \$414,473,241 |
| Potential Reducti | on Due to Appeal | ls (2.5% of Real Property, est.) | -\$9,034,690 |
| | | | |
| Grand Total | \$308,364,481 | | \$405,438,551 |

II. Tax levy for FY2020-21 @ rate = \$0.025/\$100

| Real, Personal, & Public Service | \$68,960 |
|----------------------------------|----------|
| Vehicles (est.) | \$8,216 |
| Total Levy | \$77,176 |

III. Rate for FY2021-22 to yield same levy as FY2020-21

| \$77,176 ÷ \$405,438,551 x 100 | 0.01904 (1.904¢) |
|--------------------------------|------------------|

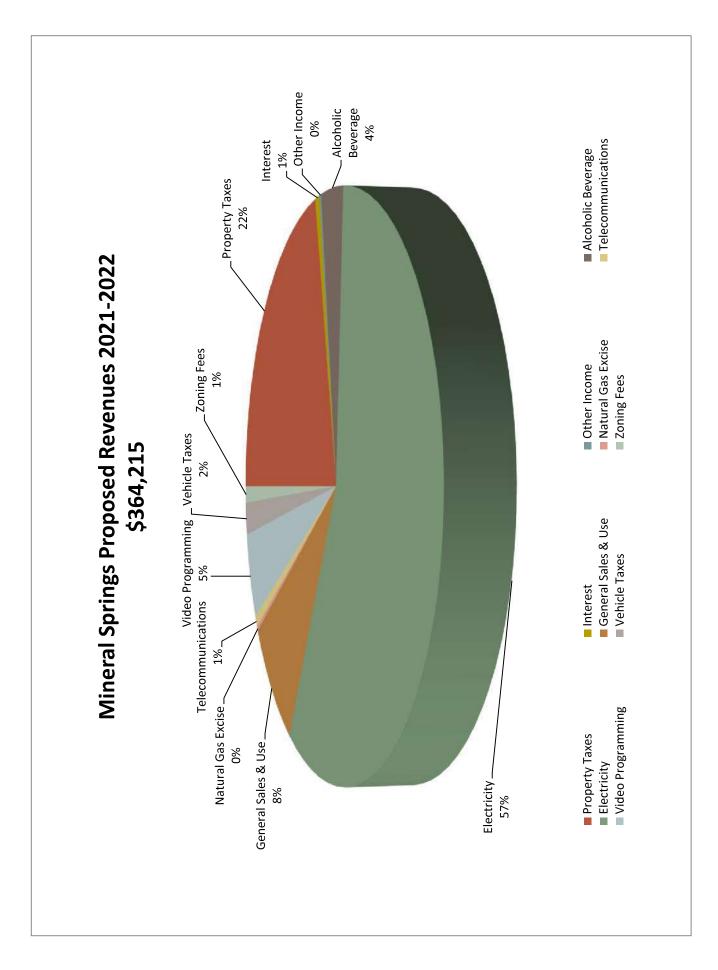
IV. Calculation of average annual increase in tax base due to improvements since last general reappraisal

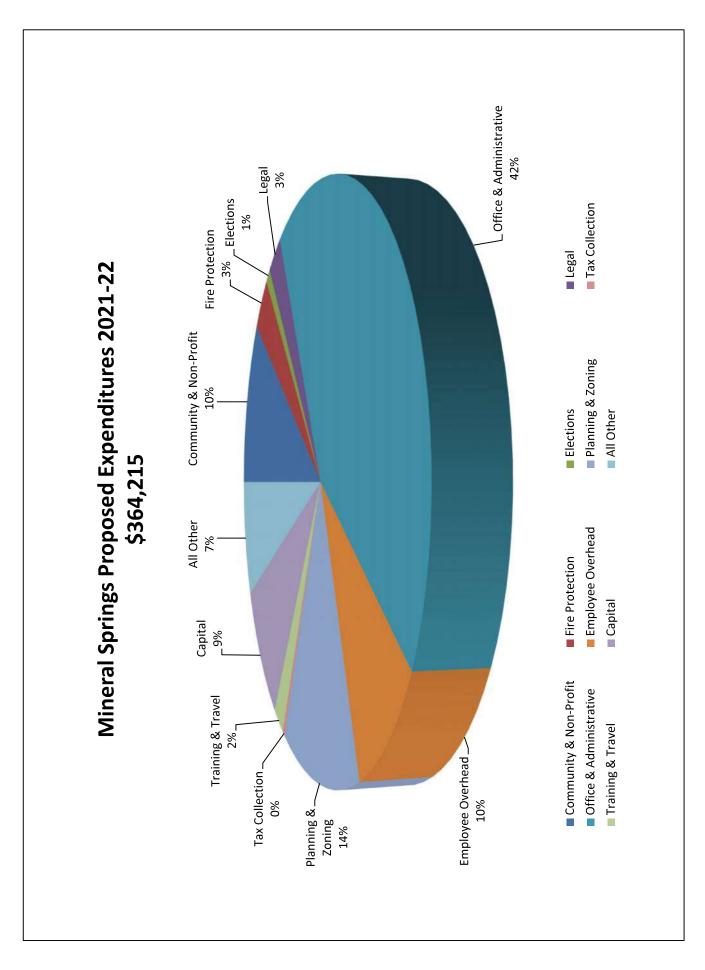
| Period | Prior → Subsequent | Increase | % Increase |
|---------------|---|--------------|------------|
| 2015→2016 | \$275,272,000 \rightarrow \$275,692,920 | \$420,920 | 0.15% |
| 2016→2017 | \$275,692,920 \rightarrow\$289,232,000 | \$13,539,080 | 4.91% |
| 2017→2018 | \$289,232,000 \rightarrow \$300,008,000 | \$10,776,000 | 3.73% |
| 2018→2019 | \$300,008,000 \rightarrow \$303,924,000 | \$3,916,000 | 1.31% |
| 2019→2020 | \$303,924,000 \rightarrow \$308,364,481 | \$4,440,481 | 1.46% |
| Average Incre | ease | \$6,618,496 | 2.31% |

V. Rate increased by calculated growth factor

| 0.01904 x 1.0231 | 0.1948 (1.95¢) |
|------------------|----------------|
| 0.01704 A 1.0231 | U-17TU (1-73K) |

The revenue neutral tax rate for FY2021-22 accounting for the 5-year-average growth factor would be \$0.0195/\$100.





PRIOR YEAR (AS ADOPTED)

| REVENUES | | | | \$ 351,480 |
|---------------------|---------------|---------------|----------------------|---------------|
| TOTAL INCOME | | | \$ <i>351,480</i> | |
| Property Taxes | | \$ 67,810 | | |
| Current Year | \$ 67,210 | | | |
| Prior Years | \$ 600 | | | |
| Interest | | \$ 5,825 | | |
| Other Income | | \$ 3,000 | | |
| Festival | \$ 1,800 | | | |
| Miscellaneous | \$ 1,200 | | | |
| Sales Tax | | \$ 264,410 | | |
| Alcoholic Beverage | \$ 13,015 | | | |
| Electricity | \$ 207,000 | | | |
| General Sales & Use | \$ 21,400 | | | |
| Natural Gas Excise | \$ 1,095 | | | |
| Telecommunications | \$ 3,200 | | | |
| Video Programming | \$ 18,700 | | | |
| Vehicle Taxes | | \$ 7,935 | | |
| Zoning Fees | | \$ 2,500 | | |
| | | | | |

| EXPENDITURES | | | | | | \$ 351,480 |
|------------------------------|----------|--------------|--------|--------------|---------------|---------------|
| ADMINISTRATIVE & GENERAL GOV | /ERNMENT | • | | | \$ 329,075 | |
| Advertising | | | | \$ 1,800 | | |
| Attorney | | | | \$ 9,600 | | |
| Audit | | | | \$ 4,730 | | |
| Charities & Agencies | | | | \$ 10,825 | | |
| Community | | | | \$ 30,800 | | |
| Beautification, Maintenand | ce | \$ | 6,300 | | | |
| Newsletter | | \$ | 2,500 | | | |
| Special events | | \$ | 15,000 | | | |
| Festival \$ | 10,000 | | | | | |
| AMG \$ | 4,000 | | | | | |
| Misc \$ | 1,000 | | | | | |
| Park & Greenway Maint | | \$ | 7,000 | | | |
| Contingency | | | | \$ 3,000 | | |
| Elections | | \$ - | | | | |
| Employee Overhead (FICA, wor | | \$ 32,500 | | | | |
| Fire Protection | | | | \$ 12,000 | | |
| Intergovernmental | | | | \$ 15,000 | | |
| Intersection Study | | \$ | 5,000 | | | |
| Construction Match | | \$ | 10,000 | | | |

| | Office | | | \$ | 149,844 | | | |
|------|------------------------|----------|--------|----------------|---------|----|--------|--------------|
| | Salary: Clerk | | | \$ | 38,496 | | | |
| | Salary: Deputy Clerk/A | ssista | ınt | \$ | 11,500 | | | |
| | Salary: Finance Office | | \$ | 35,556 | | | | |
| | Salary: Mayor | | \$ | 4,800 | | | | |
| | Salary: Council | | \$ | 10,800 | | | | |
| | Dues | \$ \$ | 7,000 | | | | | |
| | Insurance | | | \$ | 4,000 | | | |
| | Records Management | | | \$ \$ \$ | 5,092 | | | |
| | Equipment & durable i | tems | | \$ | 2,400 | | | |
| | Supplies | | | \$ | 4,000 | | | |
| | Postage (General) | | | \$ | 1,000 | | | |
| | Telephone, Internet | | | \$ | 7,200 | | | |
| | Reserve/Misc | | | \$ | 1,000 | | | |
| | Town Hall Maintenanc | е | | \$ | 12,000 | | | |
| | Supplies | \$ | 2,000 | | | | | |
| | Services | \$ | 10,000 | | | | | |
| | Utilities | • | , | \$ | 5,000 | | | |
| | Planning | | | | | \$ | 48,276 | |
| | Zoning Ord. & Plannin | q | | \$ | 5,000 | · | , | |
| | Zoning Administration | • | | \$ | 35,276 | | | |
| | Salary | \$ | 33,276 | · | , | | | |
| | Contract | \$ | 2,000 | | | | | |
| | Land Use Planning | · | , | \$ | 5,000 | | | |
| | Reserve/Misc | | | \$ | 3,000 | | | |
| | Street Lighting | | | · | , | \$ | 1,600 | |
| | Tax Collection | | | | | \$ | 1,900 | |
| | Salary | | | \$ | 300 | · | , | |
| | Contract (Union Count | y) | | \$ | 1,600 | | | |
| | Postage | • , | | \$ | _ | | | |
| | Billing | | | \$ | _ | | | |
| | Training | | | • | | \$ | 3,000 | |
| | Boards | | | \$ | 1,000 | · | , | |
| | Officials | | | \$ | 1,000 | | | |
| | Staff (Clerk, TC, FO) | | | \$ | 1,000 | | | |
| | Travel Expenses | | | · | , | \$ | 4,200 | |
| CAPI | TAL | | | | | | | \$ 22,405 |
| | Capital Outlay | | | | | \$ | 22,405 | • |

PRIOR YEAR

| | 0 FINA | L BUDGET | AN | IOUNTS | | | | | _ | | ACTUAL | (5/2 | 1 & 6/21 F | _ | | | RIANCE |
|-----------|-------------|------------------|------|--------|----------|--------|----|---------|----|---------|-----------|------|------------|-------------|------------|----------|--------|
| ENUES | | | | | | | Φ. | F 00F | \$ | 351,480 | | | | \$ | 358,409.00 | | 6,929 |
| Interest | | | | | | | \$ | 5,825 | | | | | | \$ | 3,863.00 | | (1,96 |
| Propert | | S | | | | | | 67,810 | | | | | | \$ | 69,626.00 | | 1,81 |
| Sales T | | | | | | | _ | 264,410 | | | | | | \$ | 271,927.00 | | 7,51 |
| Vehicle | | | | | | | \$ | 7,935 | | | | | | \$ | 8,728.00 | | 79 |
| Zoning | Fees | | | | | | \$ | 2,500 | | | | | | \$ | 4,215.00 | | 1,71 |
| Other | | | | | | | \$ | 3,000 | | | | | | \$ | 50.00 | \$ | (2,95 |
| ENDITUR | | | | | | | | | \$ | 351,480 | | | | \$ | 288,689.00 | \$ | (62,79 |
| VIINISTRA | TIVE & | GENERAL | GO | VERNME | WT. | | | | \$ | 329,075 | | | | \$ | 273,088.00 | \$ | (55,98 |
| Advertis | sing | | | | | | \$ | 1,800 | | | | | | \$ | 369.00 | | (1,43 |
| Attorne | у | | | | | | \$ | 9,600 | | | | | | \$ | 3,600.00 | | (6,00 |
| Audit | | | | | | | \$ | 4,730 | | | | | | \$ | 4,730.00 | | |
| Charitie | | | | | | | \$ | 10,825 | | | | | | \$ | 10,825.00 | \$ | |
| Commu | ınity Pr | ojects | | | | | \$ | 30,800 | | | | | | \$ | 15,244.00 | \$ | (15,55 |
| | | Maint. | | | \$ | 6,300 | | | | | | \$ | 4,800 | | | | - |
| | Specia | Events | | | \$ | 15,000 | | | | | | \$ | 4,500 | | | | |
| | Newsle | etter | | | \$ | 2,500 | | | | | | \$ | 1,400 | | | | |
| | Park & | Greenway | | | \$ | 7,000 | | | | | | \$ | 4,544 | | | | |
| Conting | | , | | | | | \$ | 3,000 | | | | | | \$ | - | \$ | (3,00 |
| Election | , , | | | | | | \$ | - | | | | | | \$ | - | \$ | \-,-,- |
| Employ | | rhead | | | | | \$ | 32,500 | | | | | | \$ | 32,400.00 | | (10 |
| | | nt grant | | | | | | 12,000 | | | | | | \$ | 12,000.00 | | , |
| Intergo | | | - | | | | | | | | | | | \$ | 4,000.00 | | (11,00 |
| Office | vennie | iitai | | | | | | 149,844 | | | | | | ¢ | 143,989.00 | | (5,85 |
| | Sal.: C | ark | | | \$ | 38,496 | Φ | 145,044 | | | | \$ | 38,496 | Ą | 170,303.00 | - | (0,00 |
| | | | | | | | | | | | | | | | | - | |
| | Sal: De | | | | \$ | 11,500 | | | | | | \$ | 11,078 | | | | |
| | | n. Officer | | | \$ | 35,556 | | | | | | \$ | 35,556 | - | | | |
| | Sal: Ma | | | | \$ | 4,800 | | | | | | \$ | 4,800 | - | | | |
| | Sal: Co | uncil | | | \$ | 10,800 | | | | | | \$ | 10,800 | | | | |
| | Dues | | | | \$ | 7,000 | | | | | | \$ | 7,081 | | | | |
| | Insurar | | | | \$ | 4,000 | | | | | | \$ | 3,268 | | | | |
| | | ls Managen | nent | | \$ | 5,092 | | | | | | \$ | 5,092 | | | | |
| | Equip. | | | | \$ | 2,400 | | | | | | \$ | 1,812 | | | | |
| | Supplie | es | | | \$ | 4,000 | | | | | | \$ | 2,354 | | | | |
| | Postag | е | | | \$ | 1,000 | | | | | | \$ | 600 | | | | |
| | Tel., In | ternet | | | \$ | 7,200 | | | | | | \$ | 6,872 | - | | | |
| | Reserv | е | | | \$ | 1,000 | | | | | | \$ | 821 | | | | |
| | Town F | Hall Maint | | | \$ | 12,000 | | | | | | \$ | 9,335 | - | | | |
| | | Supplies | \$ | 2,000 | | , | | | | | \$ 675 | • | -, | - | | | |
| | | Services | \$ | 10.000 | | | | | | | \$ 8,660 | | | | | | |
| | Utilities | | Ψ | 10,000 | \$ | 5,000 | | | | | Ψ 0,000 | \$ | 6,024 | - | | | |
| Plannin | | <u>'</u> | | | Ψ | 0,000 | Φ | 48,276 | | | | Ψ | 0,02-1 | \$ | 41.551.00 | • | (6,72 |
| | 9 Zoning | Ord | | | \$ | 5,000 | Ψ | ±0,∠10 | | | | \$ | 3,480 | Ψ | 71,001.00 | Ψ_ | (0,72 |
| | | | | | _ | | | | | | | φ | | | | | |
| | | Admin | Φ. | 22.070 | \$ | 35,276 | | | | | # 22 OZC | Ф | 34,571 | | | | |
| | | Salary | \$ | 33,276 | | | | | | | \$ 33,276 | | | | | _ | |
| | | Contract | \$ | 2,000 | _ | F 0 | | | | | \$ 1,295 | _ | 0.000 | | | | |
| | | se Plan | | | \$ | 5,000 | | | | | | \$ | 2,000 | | | | |
| | | e/Misc | | | \$ | 3,000 | | | | | | \$ | 1,500 | | | _ | |
| Street L | | | | | | | \$ | 1,600 | | | | | | \$ | 933.00 | | (66 |
| Tax Co | | | | | | | \$ | 1,900 | | | | | | \$ | 1,703.00 | \$ | (19 |
| | Salary | | | | \$ | 300 | | | | | | \$ | 300 | | | | |
| | | ct (Union C | ount | ty) | \$ | 1,600 | | | | | | \$ | 1,403 | | | | |
| | Postag | е | L | | \$ | - | | | | | | \$ | | | | L | |
| | Billing | | | | \$ | - | | | | | | \$ | - | | | | |
| Training | g | | | | | | \$ | 3,000 | | | | | | \$ | 876.00 | \$ | (2,12 |
| | Official | S | | | \$ | 1,000 | Ė | - | | | | \$ | - | | | Ť | |
| | Plannir | | | | \$ | 1,000 | | | | | | \$ | - | | | | |
| | Staff | J J . | | | \$ | 1,000 | | | | | | \$ | 876 | | | | |
| Travel I | | es | | | " | .,000 | \$ | 4,200 | | | | Ψ | 3,0 | \$ | 868.00 | \$ | (3,3 |
| P/TAL | | | - | | | | Ψ | 7,200 | \$ | 22,405 | | | | - \$ | 15,601.00 | | (6,8 |
| | Outlo | | | | | | đ | 22 405 | φ | 22,400 | | | | \$ | | | |
| Capital | Ouliay | | | | | | Φ | 22,405 | | | | | | ð | 15,601.00 | φ | (6,80 |
| | | | | | | | | | | | | | | | | | |